

Frozen Potatoes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

Issue Date: March 31, 2005

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Seattle/Tacoma Ports To Bangkok, Thailand

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 5.8 \ 5.8

111011111111111111111111111111111111111		Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	34%	34%	31									
Hanjin	34%	34%	22									
Evergreen	31%	31%	24									

Average Container Rate

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 25.8 \ 25.8

Wionan (Tear. 20.0 (2)	0.0	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	61%	61%	11									
Hyundai	23%	23%	13									
Maersk-SeaLand	15%	15%	20	\$3,750	\$320	\$40						\$4,110
									A	lverage Cont	ainer Rate	\$4,110

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 2.9\2.9		Market	Transit				Surcha	urges:			
	Market	Share	Time	Ocean							Container
Carrier	Share	CY	in Davs	Rate	BAF	CHASSIS CAF	THC	CFS Rec ARB	Cotton R	Size	Rate

OOCL 100% 100% 17

Average Container Rate

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 32.5 \ 32.5

1410HtH \ 1 Cu1.	0	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	44%	44%	30									
OOCL	25%	25%	23									
Hanjin	12%	12%	21									
Evergreen	7%	7%	23									
NYK Line	6%	6%	19									
Hatsu Marine Ltd.	6%	6%	20									

Average Container Rate

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 95.5 \ 95.5

		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	27%	27%	12									
NYK Line	25%	25%	13									
Evergreen	19%	19%	14									
Hatsu Marine Ltd.	14%	14%	12									
Hyundai	13%	13%	16									
Hanjin	2%	2%	13									

Average Container Rate

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year	1195\	119 5

Month\Year: 119.5\	119.5	Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	36%	36%	15									
Hanjin	23%	23%	18									
Hatsu Marine Ltd.	22%	22%	18									
Maersk-SeaLand	13%	13%	26	\$4,150	\$320	\$40						\$4,510
Hyundai	3%	3%	25									
Evergreen	2%	2%	21									
									A	lverage Contain	er Rate	\$4.510

Average Container Rate \$4,510

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 54.0 \ 54.0

1/10/10/11/11/11/11/11/11/11/11/11/11/11		Market	Transit				Surcha	rges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	95%	95%	20									
Evergreen	4%	4%	22									
Hyundai	1%	1%	27									

Average Container Rate

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year	104\	10 4

Month (1 ear. 10.4)	10.4	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	38%	38%	13									
China Shipping	19%	19%	12	\$2,100								\$2,100
cosco	19%	19%	17	\$4,800								\$4,800
Norasia	19%	19%		\$700	\$368							\$1,068
OOCL	4%	4%	16									
									A	verage Conta	iner Rate	\$2,656

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Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 68.4 \ 68.4

	Market	Transit					Surcha	rges:				
Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
31%	31%	17										
26%	26%	25	\$4,150	\$320	\$40	10%						\$4,925
23%	23%	26										
6%	6%	19										
4%	4%	20										
3%	3%	21										
3%	3%	15										
3%	3%	25										
	31% 26% 23% 6% 4% 3% 3%	Share CY 31% 31% 26% 26% 23% 23% 6% 6% 4% 4% 3% 3% 3% 3%	Market Share Share CY Time in Days 31% 31% 17 26% 26% 25 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate 31% 31% 17 26% 26% 25 \$4,150 23% 26 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate BAF 31% 31% 17 26% 26% 25 \$4,150 \$320 23% 26 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS CAF 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS CAF THC 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 31% 31% 17 26% 26% 25 \$4,150 \$320 \$40 10% 23% 23% 26 6% 6% 19 4% 4% 20 3% 3% 21 3% 3% 15

Average Container Rate \$4,925

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: January 2005

Month\Year: 905.0 \ 905.0

303.0	Market	Transit					Surcha	irges:				
Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
35%	35%	14	\$3,250									\$3,250
30%	30%	9	\$2,300	\$320								\$2,620
15%	15%	10	\$3,300	\$140	\$40							\$3,480
6%	6%	9	\$4,100	\$320	\$40							\$4,460
6%	6%	9	\$4,750	\$320	\$40							\$5,110
4%	4%	11³										
4%	4%	10										
1%	1%	9										
1%	1%	9	\$150 ¹⁶	\$16 ¹⁶	\$40	50%	\$34 ¹	16				\$5,265
0%	0%	11	\$160 ¹⁶	\$17 ¹⁶	\$40	50%						\$4,666
0%	0%	19										
	Market Share 35% 30% 15% 6% 6% 4% 4% 1% 1% 0%	Market Share Market Share CY 35% 35% 30% 30% 15% 15% 6% 6% 4% 4% 4% 4% 1% 1% 0% 0%	Market Share Market Share CY Transit Time in Days 35% 35% 14 30% 30% 9 15% 15% 10 6% 6% 9 6% 6% 9 4% 4% 11³ 4% 4% 10 1% 1% 9 0% 0% 11	Market Share Transit Time in Days Ocean Rate 35% 35% 14 \$3,250 30% 30% 9 \$2,300 15% 15% 10 \$3,300 6% 6% 9 \$4,100 6% 6% 9 \$4,750 4% 4% 11 3 4% 4% 10 1% 9 \$150 16 1% 1% 9 \$150 16 0% 11 \$160 16	Market Share Transit Time in Days Ocean Rate BAF 35% 35% 14 \$3,250 30% 30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 6% 6% 9 \$4,100 \$320 6% 6% 9 \$4,750 \$320 4% 4% 11³ 4% 4% 10 1% 1% 9 \$150 16 \$16 16 0% 0% 11 \$160 16 \$17 16	Market Share Time CY in Days Ocean Rate BAF CHASSIS 35% 35% 14 \$3,250 30% 30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 6% 6% 9 \$4,100 \$320 \$40 6% 6% 9 \$4,750 \$320 \$40 4% 4% 11³ 4% 4% 10 1% 1% 9 \$150 16 \$16 16 \$40 0% 0% 11 \$160 16 \$17 16 \$40	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF 35% 35% 14 \$3,250 30% 30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 6% 6% 9 \$4,100 \$320 \$40 6% 6% 9 \$4,750 \$320 \$40 4% 4% 11³ \$4% 4% 10 1% 1% 9 \$150 16 \$16 16 \$40 50% 0% 0% 11 \$160 16 \$17 16 \$40 50%	Market Share Time CY in Days Ocean Rate BAF CHASSIS CAF THC 35% 35% 14 \$3,250 30% 30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 6% 6% 9 \$4,100 \$320 \$40 6% 6% 9 \$4,750 \$320 \$40 4% 4% 11³ 4% 4% 10 1% 1% 9 \$150 16 \$16 16 \$40 50% \$34 0% 0% 11 \$160 16 \$17 16 \$40 50% \$34	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 35% 35% 14 \$3,250 \$320 \$40 <td>Market Share Transit Time on Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 35% 35% 14 \$3,250 \$320 \$320 \$40<td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 35% 35% 14 \$3,250 \$320 \$30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 \$40 6% 6% 9 \$4,100 \$320 \$40 4% 4% 11³ \$40 \$40 4% 4% 10 \$40 1% 1% 9 \$150 16 \$16 16 \$40 50% \$34 16 0% 0% 11 \$160 16 \$17 16 \$40 50% \$34 16</td><td>Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 35% 35% 14 \$3,250 \$320 \$320 \$30% 9 \$2,300 \$320 \$40 \$40 \$6% 6% 9 \$4,100 \$320 \$40</td></td>	Market Share Transit Time on Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 35% 35% 14 \$3,250 \$320 \$320 \$40 <td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 35% 35% 14 \$3,250 \$320 \$30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 \$40 6% 6% 9 \$4,100 \$320 \$40 4% 4% 11³ \$40 \$40 4% 4% 10 \$40 1% 1% 9 \$150 16 \$16 16 \$40 50% \$34 16 0% 0% 11 \$160 16 \$17 16 \$40 50% \$34 16</td> <td>Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 35% 35% 14 \$3,250 \$320 \$320 \$30% 9 \$2,300 \$320 \$40 \$40 \$6% 6% 9 \$4,100 \$320 \$40</td>	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 35% 35% 14 \$3,250 \$320 \$30% 9 \$2,300 \$320 15% 15% 10 \$3,300 \$140 \$40 \$40 6% 6% 9 \$4,100 \$320 \$40 4% 4% 11³ \$40 \$40 4% 4% 10 \$40 1% 1% 9 \$150 16 \$16 16 \$40 50% \$34 16 0% 0% 11 \$160 16 \$17 16 \$40 50% \$34 16	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 35% 35% 14 \$3,250 \$320 \$320 \$30% 9 \$2,300 \$320 \$40 \$40 \$6% 6% 9 \$4,100 \$320 \$40

Average Container Rate \$3,286

¹⁶ Rate is calculated per KT not by container.

³ Transit time is based on departure from Tacoma, WA.

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: January 2005

Month\	Year	128.3	\ 128.3
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111011111 (1 041. 120.0)		Market	Transit Time in Days	Ocean Rate	Surcharges:							
	Market Share	Share CY			BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	25%	25%	17	\$3,750	\$320	\$40						\$4,110
Yang Ming	23%	23%	15									
Hyundai	16%	16%	19									
COSCO	12%	12%	17	\$2,646								\$2,646
Evergreen	6%	6%	17									
OOCL	5%	5%	13									
MOL	5%	5%	13	\$3,450	\$320	\$40						\$3,810
NYK Line	5%	5%	12									
K Line	2%	2%	16									
Hanjin	1%	1%										

Average Container Rate \$3,643